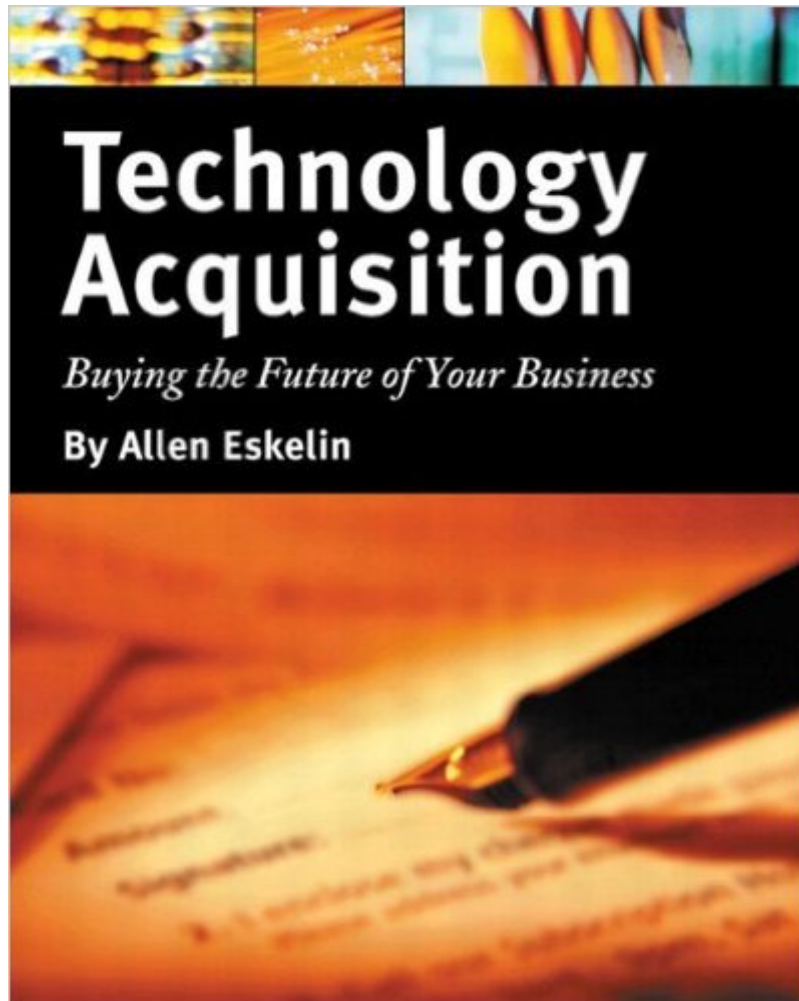


The book was found

Technology Acquisition: Buying The Future Of Your Business



Synopsis

With proven, step-by-step solutions, this unique and practical book shows information technology (IT) project managers how to acquire the right technology from the right vendor at the right price for their business. There are numerous project management books on how to build technology, but the increase in project failure, limited resources, and accelerated change in systems and platforms has forced IT managers to move from building to buying technology, thereby shifting substantial risks to third parties. Allen Eskelin, drawing on his own experience managing acquisition projects, thoroughly explains each task required to buy technology successfully from outside vendors. *Technology Acquisition* covers all facets of technology acquisition management, including the "people dynamics" that can make or break a project. The book offers useful templates, example documents, checklists, and schedules that guide you through the entire procedure, as well as case studies to illustrate the processes described. These processes include: Initiation--creating and chartering a project to address your business needs Planning--organizing teams; defining and prioritizing requirements; identifying vendors Research--gathering information on vendors and their technologies Evaluation--interpreting the results of research; selecting a vendor Negotiation--defining a negotiating strategy; planning the negotiation; negotiating successfully Implementation--developing, testing, and deploying vendor solutions Operations--managing an ongoing process to extend the life of the product <http://www.technologyacquisition.com> provides a forum for sharing experiences in project management. It also updates and supplements information on topics covered by the book.

Book Information

File Size: 2413 KB

Print Length: 208 pages

Simultaneous Device Usage: Up to 5 simultaneous devices, per publisher limits

Publisher: Addison-Wesley Professional; 1 edition (June 5, 2001)

Publication Date: June 5, 2001

Sold by: Digital Services LLC

Language: English

ASIN: B001EWOG9O

Text-to-Speech: Enabled

X-Ray: Not Enabled

Word Wise: Not Enabled

Lending: Not Enabled

Enhanced Typesetting: Not Enabled

Best Sellers Rank: #472,595 Paid in Kindle Store (See Top 100 Paid in Kindle Store) #76

inÂ Kindle Store > Kindle eBooks > Business & Money > Industries > Purchasing & Buying #164

inÂ Kindle Store > Kindle eBooks > Computers & Technology > Programming > Software Design >

Software Project Management #199 inÂ Books > Business & Money > Processes & Infrastructure

> Purchasing & Buying

Customer Reviews

The book shows many views of technology acquisition, but I think it could be more detailed in hints and tips for the real life.

I bought this and really hoped it would get here on time and wouldn't be beaten to heck when I got it. The book got here exactly on time and almost looks like it could be sold as new. Thanks!

Technology Acquisition: Buying the Future of Your Business is a great book for establishing procurement best practices or confirming existing practices. This book is not a high-level overview but provides you with detailed step-by-step procedures, case studies, and a wealth of examples. As a consultant, each company that I work with is different and this book has helped me to establish a complete procurement cycle with the client. Many companies, it seems, do not have a cradle to grave procurement practice and therefore do not understand what a project manager should be responsible for. This book gives you a starting place. Also, it is evident that the author is speaking from experience - he has done what is in the book and the examples demonstrate a real working knowledge of the topic. I highly recommend this to any person starting a new project.

[Download to continue reading...](#)

Technology Acquisition: Buying the Future of Your Business Business Plan: Business Tips How to Start Your Own Business, Make Business Plan and Manage Money (business tools, business concepts, financial freedom, ... making money, business planning Book 1) Nolo's Essential Guide to Buying Your First Home (Nolo's Essential Guidel to Buying Your First House) The Mystery of the Shemitah: The 3,000-Year-Old Mystery That Holds the Secret of America's Future, the World's Future, and Your Future! The Mystery of Shemitah: The 3,000-Year-Old Mystery That Holds the Secret of America's Future, the World's Future, and Your Future BLOCKCHAIN: Your Comprehensive Guide To Understanding The Decentralized Future (Ethereum, Fintech,

Cryptocurrency, Bitcoin, Technology Trends, Technology, Internet) The Mystery of the Shemitah With DVD: The 3,000-Year-Old Mystery That Holds the Secret of America's Future, the World's Future, and Your Future! eBay: The Ultimate Step-By-Step Beginners Guide to Sell on eBay and Build a Successful Business Empire From Scratch (eBay, eBay Selling, eBay Business, Dropshipping, eBay Buying, Online Business) Real Estate: 25 Best Strategies for Real Estate Investing, Home Buying and Flipping Houses (Real Estate, Real Estate Investing, home buying, flipping houses, ... income, investing, entrepreneurship) The Laws of Simplicity: Design, Technology, Business, LifeDesign, Technology, Business, Life Salt of the Earth (The Acquisition of the Holy Spirit in Russia Series, Vol. 2) The Exotic Shorthair Cat: Everything About Acquisition, Care, Nutrition, Behavior, Health Care, and Breeding (More Complete Pet Owner's Manuals) The Art of M&A, Fourth Edition: A Merger Acquisition Buyout Guide Firearms Acquisition and Disposition Record Book On Acquisition of the Holy Spirit [50P Free Preview] THE GREEK'S ACQUISITION (Harlequin comics) Blockchain: The Comprehensive Guide to Mastering the Hidden Economy: (Blockchain Technology, Fintech, Financial Technology, Smart Contracts, Internet Technology) Photography Business Box Set: Master the Art of Wedding Photography and Start Your Own Business (business photography, business photography, starting photography business) BUSINESS PLAN: Business Plan Writing Guide, Learn The Secrets Of Writing A Profitable, Sustainable And Successful Business Plan ! -business plan template, business plan guide - eBay: Find All You Need To Sell on eBay and Build a Profitable Business From Scratch, Step-By-Step (eBay, eBay Selling, eBay Business, Dropshipping, eBay Buying, Selling on eBay)

[Dmca](#)